



The Road to Digital Transformation

# Welcome



# WHO is PTC?

\$1.16B Software Company, founded 1985  
Headquarter in Boston MA, Nasdaq listed  
6,000 employees, 28,000 active customers

Leading Software provider

- Computer Aided Design (CAD) with PTC Creo former Pro/ENGINEER
- Product Lifecycle Management (PLM) with PTC Windchill
- Application Lifecycle Management (ALM) with PTC Integrity
- Service Lifecycle Management (SLM) with PTC Servigistics
- Today acknowledged leader for IoT Solutions with ThingWorx



# PTC in Österreich

Operngasse 17-21  
1040 Wien

Gemeinsam mit  
unserem Partner  
TECHSOFT  
betreuen über 100  
Mitarbeiter mehr als  
1.500 Kunden





More Connected.

**50B** devices and **\$6T**  
in economic value for smart  
connected products by 2025. –  
*Cisco, McKinsey*

More Competitive.

**89%** of businesses say by 2016  
customer experience will be their  
primary basis for competition. –  
*Gartner*

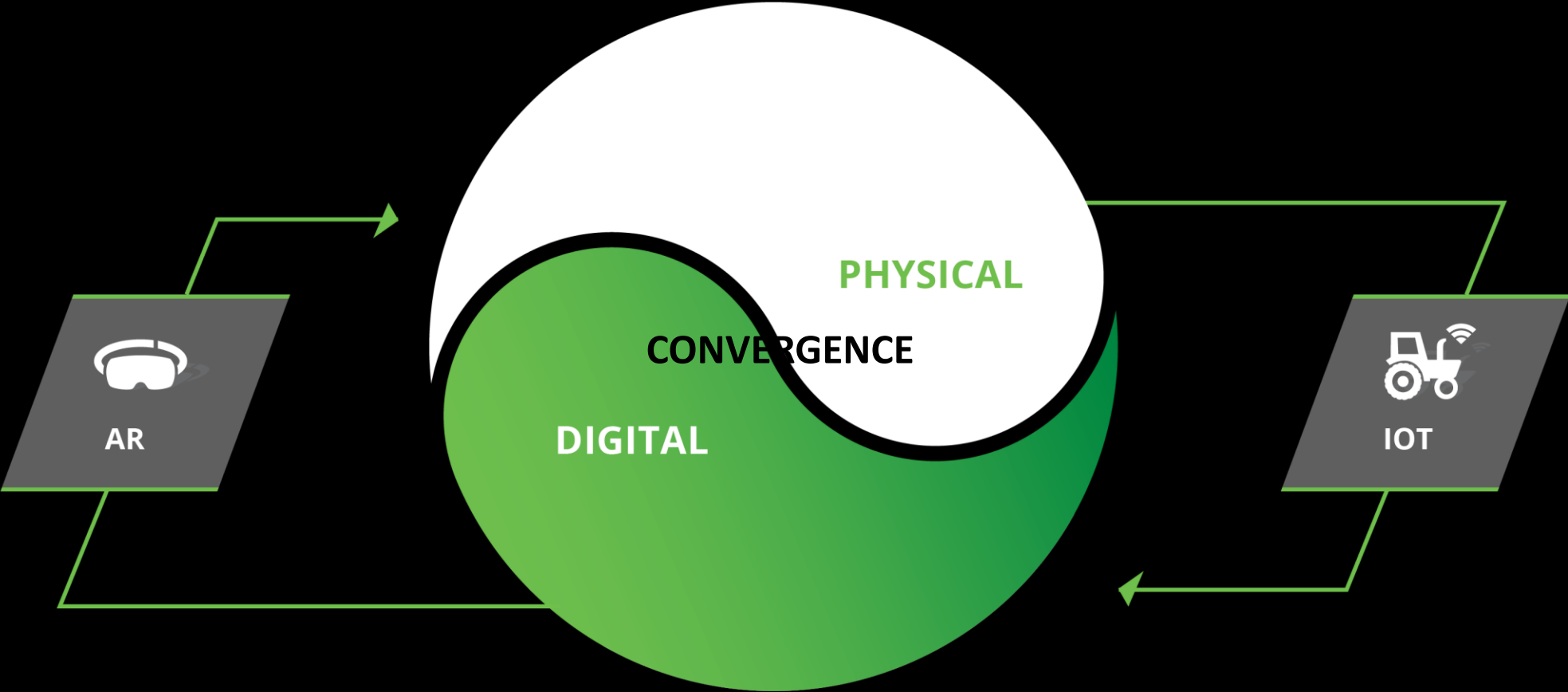
More Collaborative.

“If you went to bed **last  
night** as an industrial company,  
you're going to wake up today as a  
software and analytics company” –  
*Jeff Immelt, GE CEO*

More Complex.

**49%** of companies report  
designing product platforms  
as a top challenge” – *Tech Clarity*

# DISCOVER ON PHYSICAL & DIGITAL CONVERGENCE



# PTC'S MISSION AS TOLD THRU OUR LOGO



**PHYSICAL**  
WORLD  
\$1B Invested  
to Build Leading  
AR and IOT Brands



**DIGITAL**  
WORLD  
30 Years Pioneering  
the Digital Twin





# COMPLETE IOT PLATFORM CAPABILITIES



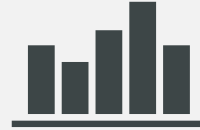
## SOURCE

- Connect Anything – Remote Device to Enterprise System
- Industrial Protocol Drivers Powered by Kepware
- Native Cloud Support – AWS, Azure, Predix, and More



## CONTEXTUALIZE

- Transform Physical to Digital Through Visual Application Modeling
- Any data – in motion, in use, or at rest
- Singular Data Representation



## SYNTHESIZE

- Native integrated Anomaly Detection
- Improve future performance and results with automated prescriptions and simulations
- Easily incorporate 3<sup>rd</sup> party simulation tools for richer digital twin



## ORCHESTRATE

- Deploy Anywhere – Edge to the Enterprise
- Asset Provisioning & Content Management
- Visual Alert & Rules With Workflow Management
- UX Builder for Web, Mobile and AR



## ENGAGE

- Compelling visualization for web, mobile and AR
- Rich 3D animation and IoT data for experience creation
- ThingMarks for unique AR experiences for each associated device



## SCALE

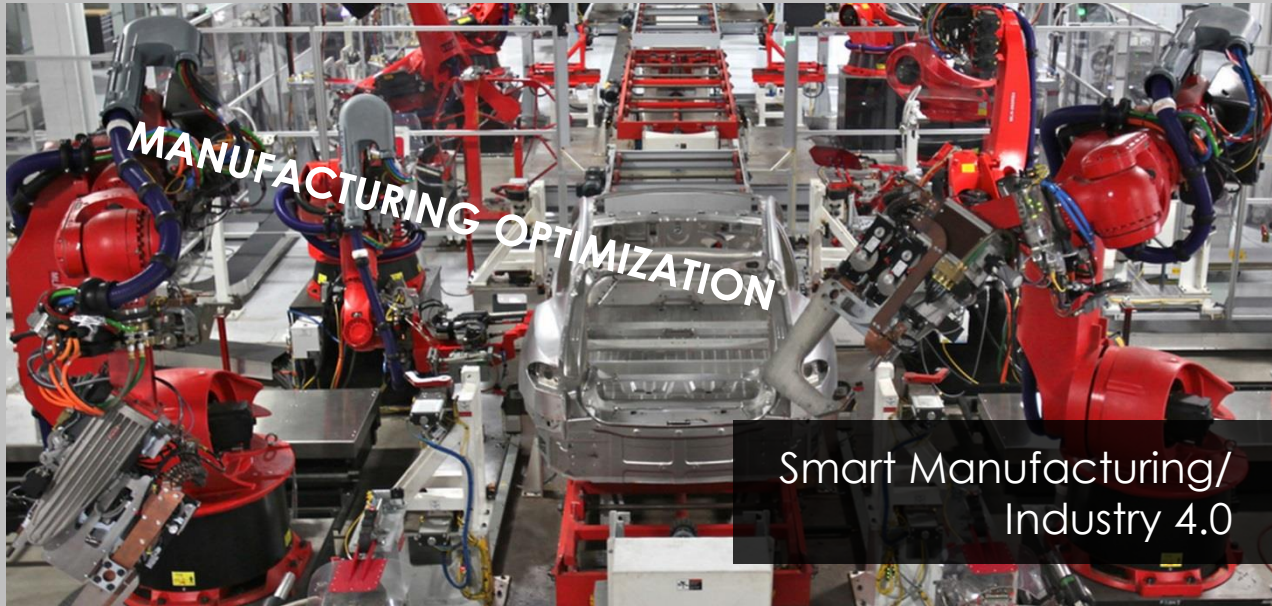
- Enterprise-ready Deployment Architecture
- Millions of connected devices



## SECURE

- Advanced Device Identity and Transport Security
- Platform-Wide Identity Management Including Single Sign-On

# BROAD IMPACT OF PHYSICAL & DIGITAL CONVERGENCE



# THINGWORX STUDIO FOR MICROSOFT HOLOLENS



# HARVARD BUSINESS REVIEW APP

